# NIELE BUYING GUIDE

Learn all about Miele products for your next home project

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Miele is the largest family owned appliance company in the world. They're one of the most vertically integrated companies in the industry meaning that their products are primarily designed, manufactured and assembled locally. For example, the only components they don't manufacture in their dishwashers are the rollers under the racks.

The obsession with quality translates into the fewest repairs in the industry. We identified Miele as the most reliable brand in a recent blog post.

Miele is most known for cleaning appliances like dishwashers and laundry. Their MasterChef wall oven with preprogrammed recipes has become another popular product as well.

Click the circles to move between sections





## **Professional Ranges**

Miele has introduced pro cooking to complete their kitchen offerings

### Dishwashers

Miele dishwashers are known for their quality





### **Wall Ovens**

New introductions have pushed the envelope on automated cooking

## Laundry

Miele laundry has unique features to protect your clothes





## Refrigeration

Integrated style for your kitchen including all fridge or all freezer options









What's New?

# Knock-2-Open Dishwasher •••••

This is a cute novelty, but has its place if you are paneling your dishwasher. Simply knock twice and it will open. You do not need any cabinet hardware.





## Induction Cooktop



Induction is already the fastest form of cooking. It is faster than the most powerful professional gas with better simmer. It is also the most child safe and easier to vent than gas.

This new Miele has a 7,500 watt burner, which is about 50% faster than the current most powerful of 5,000 watt. This unit will be incredibly fast.





# Professional Ranges



Miele recently introduced a line of professional ranges in 30", 36" and 48". They're offered in gas, self-cleaning or dual fuel with electric convection. Highlights include 19,500 BTU burners and twin convection for more even heat.

It's the most cleanable range with dishwasher safe racks designed to be left in a self-cleaning cycle.









# Professional Ranges



They have two different sets of controls. The gas, self-cleaning models have regular digital controls. The dual fuel models offer programmed cooking modes with automatic cooking and an interface like your phone.

This is the first range offering functionality and technology in a pro range. You also have a steam assist function for making breads.

# Electric + Induction Ranges •••••

Controls are very similar to the professional range. Electric has the regular controls. Induction has the touch controls and steam assist. Both ovens offer twin convection.







## Dishwashers



Miele is probably the best dishwasher in the world for reliability as 96.8% of all the parts are made by Miele. As you step up, the dishwashers change levels of quietness, cycles and drying.

Miele is the only dishwasher with an active drying system. We will describe each dishwasher and the differences.





## Features



#### **Max Water Usage:**

Maximum 5.5 gallons, but can be as little as 2.9 gallons, exceeding EnergyStar standards by 35%.

#### **Quietness:**

Decibel ratings are now under 40 dBA for their better models. (A whisper is 15 dBA and a normal conversation is 60 dBA)

# Classic and Crystal Series



#### **Clean Air Dry**

There is a fan underneath the toe-kick on the right hand side of the dishwasher that draws the room air on the outside of the right wall of the dishwasher (no air infiltrates into the actual tub, air cools the right wall).

Hot air from inside the tub is drawn to the cool wall, condensation forms and steam is dissipated.

Rated at 46 dBA on both models with the difference being a China cycle on the crystal model.

Miele dishwashers start at \$899 (after rebates).



## **Dimension Series**



#### **Sensor Dry**

In conjunction with the Clean Air Dry there is a room temperature sensor. If the room temperature is warm, the machine will adjust the amount of rinse aid dispensed, final rinse temp and final drying time to achieve better drying results.

Rated at 44 dBA.



## **Diamond Series**





#### **Drying Plus**

In addition to the Sensor Dry, there is a second fan pushing air towards the cooler wall.

A tighter seal allows the dishwasher to pop open at the end of the cycle to release additional moisture. It's very effective on plastics.

The Diamond series has 16 cycles for almost any type of dish and is rated at 37 dBA.







## Wall Ovens



The Miele wall oven still sets the standard for controls and cooking flexibility. The oven is pre-programmed with an array of simple to use options to ensure perfect cooking.

As we said before, the new oven includes steam assist and more control features.









#### **Residual Heat Utilization**

Oven switches off when 15% of cooking time is left, and uses residual heat to complete the cooking cycle.

#### **AutoRoast**

Using the meat probe, the oven automatically cycles to 450 degrees which seals in the juices. The oven then automatically adjusts to the preset temperature.

#### **Rapid Heat Up**

By using all the elements, the Miele oven will reach 350 degrees in 10 minutes or less.

#### **Self-Clean**

Determines the cleaning time by sensing the amount of residue in the oven.





Wall Ovens

# Speed Ovens



Miele employs a convection oven with a microwave assist. Food is prepared much faster with the flavor and food texture of a convection oven.





## Steam Ovens



Miele has always had a steam oven. The combi-steam adds oven functionality, so you can cook as a regular oven as well. It can also be plumbed so you don't have to refill with water.

Steam is the best way to cook as it adds moisture and won't bake out the nutrients. It excels at refreshing leftovers.

All Miele steam products have programmed controls and are easy to operate.

You can now plumb the new Miele M series ovens for steam. It's a good function, especially for bread. The outer crust is crispy due to the steam.





# Laundry



Miele is the best laundry in the world. Intuitive controls and a revolutionary honeycomb drum guarantees even silks will be washed properly without damage to the material.

You spend a lot of money on your clothes. Miele's honeycomb drum design will best preserve them. Because the perforations in the drum allow the clothes to wash on the pool of water and not touch the metal, there will be less wear and tear during the wash.



## Features



#### **Load Sensor**

Adds of subtracts water based on load weight as well as water absorption rate. Miele will sense the difference between 10 pounds of socks and 10 pounds of silks and eliminate excess water.

#### **Ramping Rhythms**

Miele will alter the spin direction based on fabric, not the cycle.

#### **Honeycomb Drum**

The clothes will never touch the drum during the wash. The fabrics are cushioned by a layer of water by the honeycomb design. Clothes last up to 4 times longer in a Miele compared to other machines.





# Refrigeration

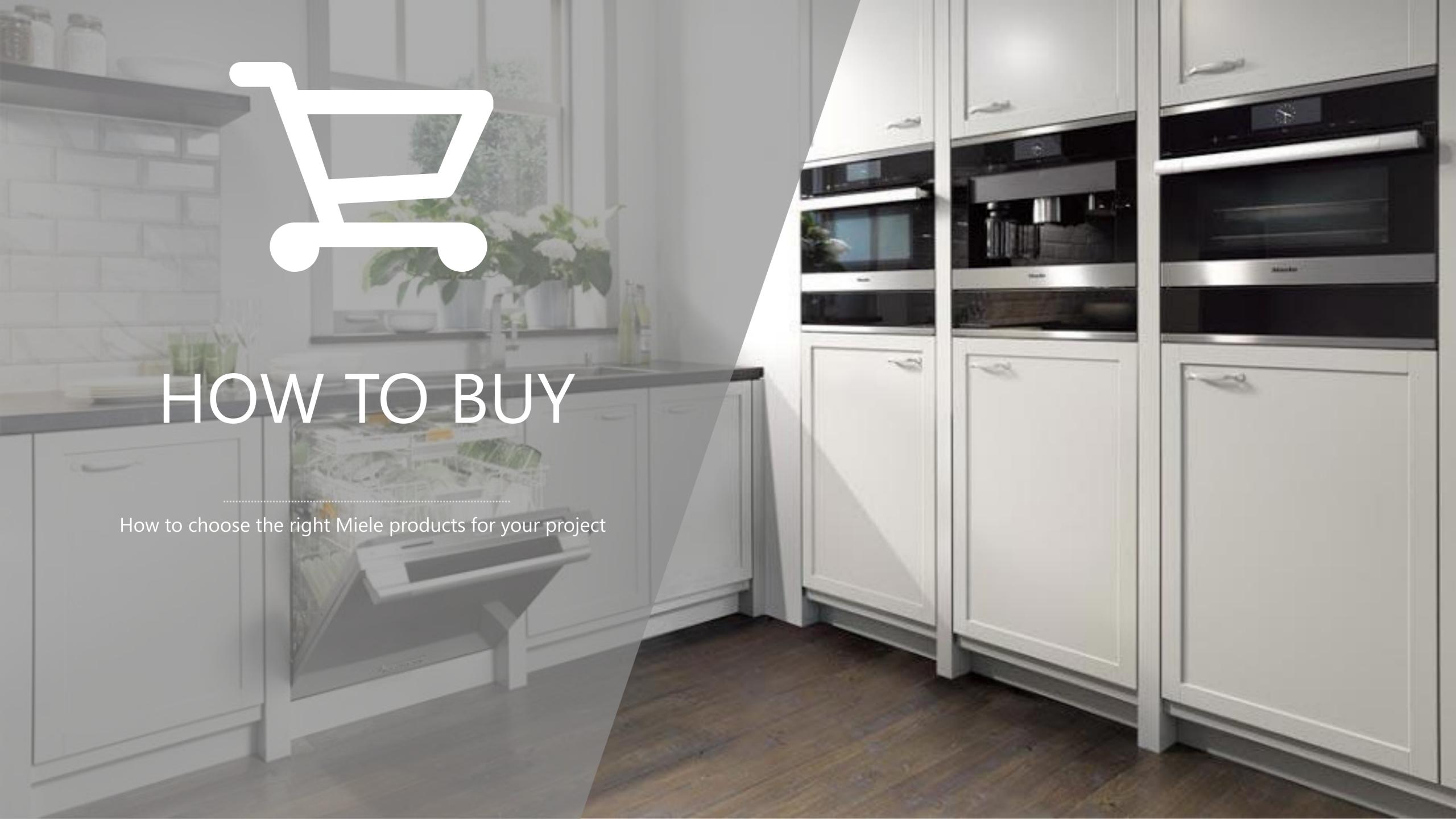


Miele introduced refrigeration to the U.S. market 6 years ago. Unlike the rest of their products, Miele's refrigerator is manufactured in Bosch's Turkish plant.

Miele has the same box as Thermador, but features better lights and controls.

It's integrated and fits seamlessly within a 24" cabinet. It's available in 30" and 36" widths.







## How to Buy



Miele is a great brand with distinctive styling and unsurpassed reliability. Their technology is easy to learn.

If you're planning a new kitchen, look at some of their new professional ranges and especially steam. It's the best way to cook and Miele makes it functional.

### Buy where you're comfortable

There are tons of stores and products, but a limited number of consumers. Check review sites like Yelp, CitySearch, Google and the Better Business Bureau before you purchase.

Remember, any store can sell an appliance; the biggest issues are shipping and service.





#### About Us

# The Yale Difference



Browse our two
15,000 sq. ft.
showrooms guided
by our sales staff
with 269 years of
combined
experience

We bring the products right into your home, not just to the curb. Every delivery includes removal of the old appliance

Our professional install team can hook up your new dishwasher or reconfigure your cabinets to accept a new wall oven

20 service techs on the road every day backed by our Yale Warranty. Service is the largest department at Yale





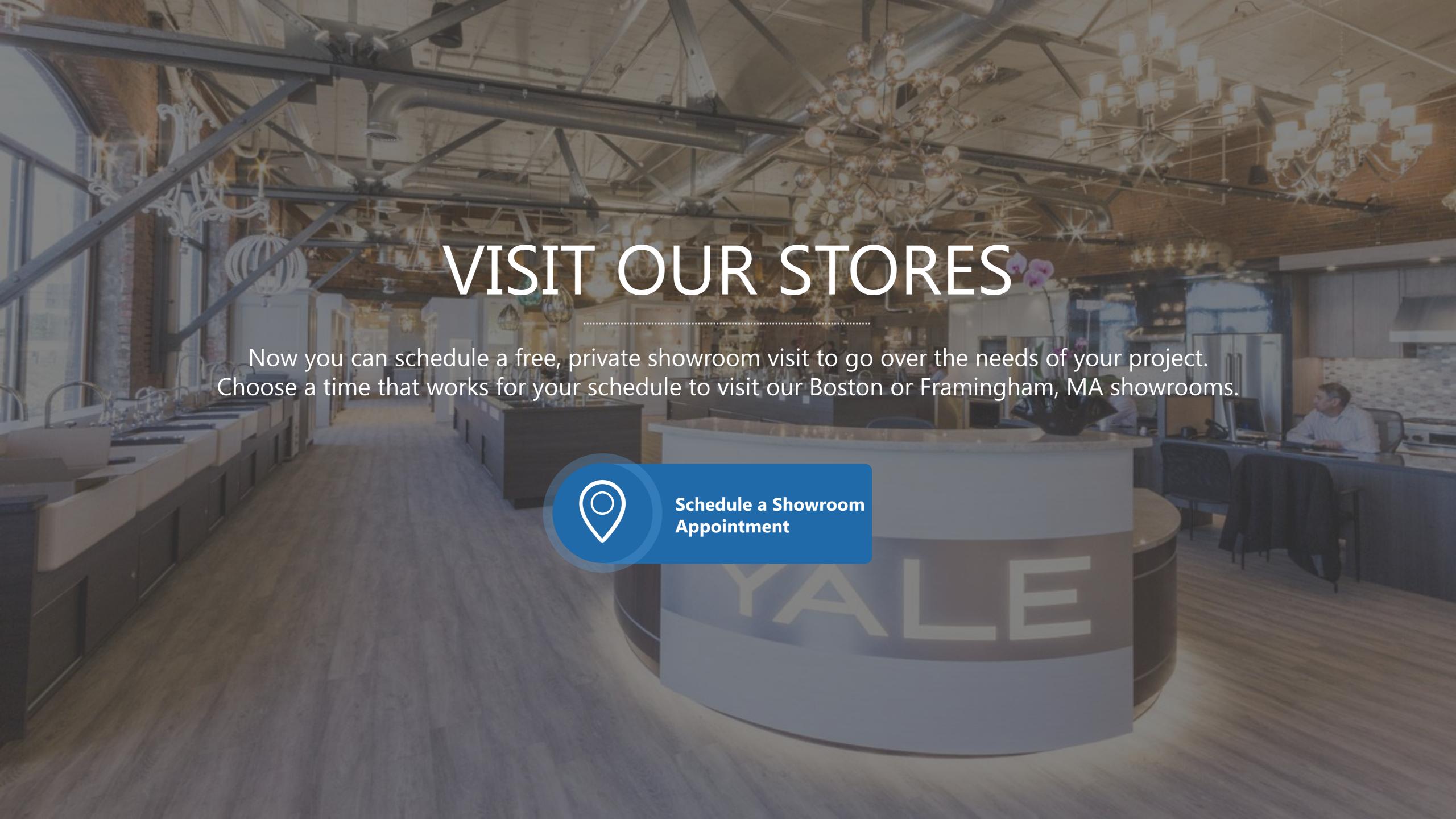


#### **Since 1923**

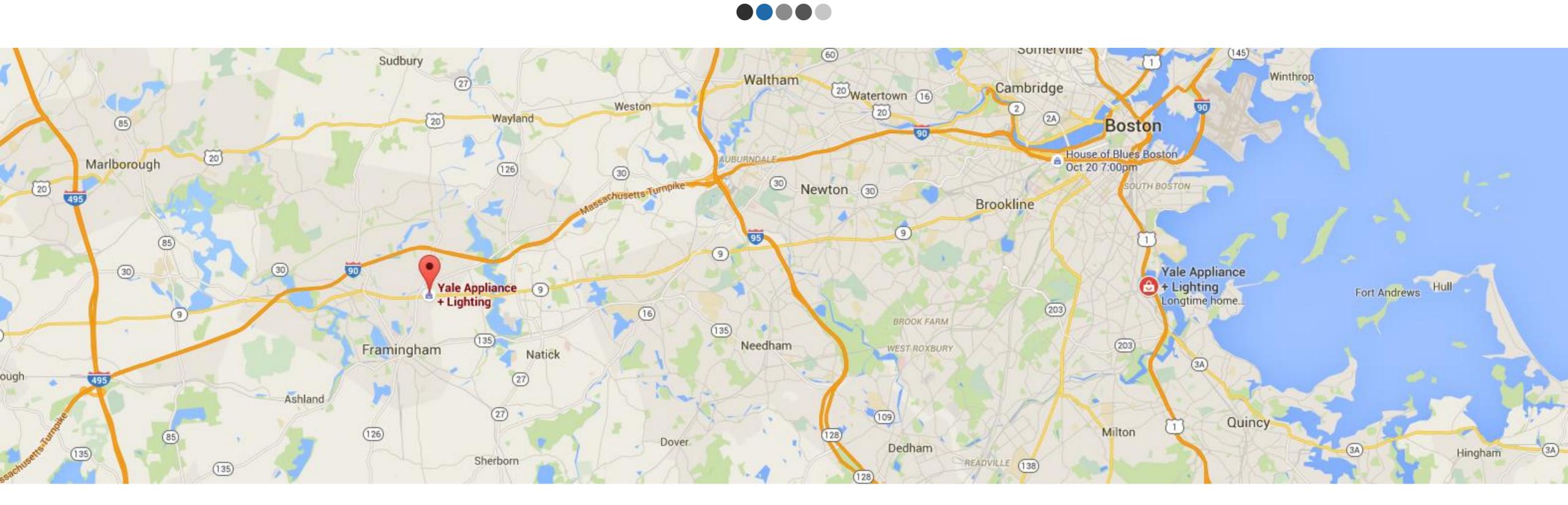
Family owned and operated since 1923. Now with two locations.



Yale has been based in Boston for over 90 years and operates two showrooms; in Boston and Framingham. We operate the largest independent service and repair department in New England with 50 people and 21 service technicians. Our sales staff has an average of 7 years experience, and our staff chef can help you learn to use your new appliances.



# Miele Appliances Contact Us



#### **Showrooms**



Boston 296 Freeport St



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